

Management

Managing—whether it's people, projects, or programs—is challenging and requires a considerable range of knowledge and skills. Effective managers must know the business, be interpersonally competent, behave ethically, and diagnose and deal with human and organizational dynamics. The aim of the management concentration is to increase both managerial *knowledge* and management *skills*. This involves both studying *and* practicing topics such as motivation, leadership, negotiation, conflict resolution, project management, managing teams, organizational change, and their impact on business results.

Management concentrators participate in vibrant co-op experiences spanning a diverse range of business functions, such as business analytics, human resources, client and sales support, and project management. Many students who concentrate in management decide to get a second concentration, giving them the ability to work in teams and manage other people in whatever arena they find themselves.

Concentration Requirements

Concentration in Management

Code	Title	Hours
Required Course		
MGMT 4550 or MGMT 3380	Management Consulting in Organizations Leadership	4
Electives		
Note: Only one non-MGMT course may be used as an elective.		
Complete three of the following:		12
ENTR 2215	Understanding Family Enterprise	
INNO 2304	Industry Disruption and Corporate Transformation	
INNO 2414	Social Responsibility of Business in an Age of Inequality	
INNO 4225	Growth, Acquisitions, and Alliances	
INTB 3205	Understanding and Managing Cultural Differences	
MGMT 3302	Negotiating in Business	
MGMT 3305	Power and Influence	
MGMT 3315	Managing Organizational Change and Disruption	
MGMT 3340	Healthcare Management, Innovation, and Design	
MGMT 3350	Managing a Diverse Workforce	
MGMT 3380	Leadership (If not used as the required course)	
MGMT 3420	Managing Human Capital	
MGMT 3435	Social Networks and Organizations	
MGMT 3530	Project Management	
MGMT 4310	The Management Practices of Great Organizations	
MGMT 4410	Workforce Analytics	
MGMT 4550	Management Consulting in Organizations (If not used as the required course)	
MGMT 4983	Special Topics in Management	
STRT 4301	Strategic Analysis and Decision Making	