FIN 1200. Managing Your Personal Finances. (3 Hours)
Introduces the practical finance skills that enable students to identify their personal financial goals—such as budgeting, saving and investing, borrowing, retirement, home buying, insurance needs, and estate planning—within their careers and incomes. Offers students an opportunity to plan and make financial decisions that will help them reach those goals.

FIN 1990. Elective. (1-4 Hours)
Offers elective credit for courses taken at other academic institutions. May be repeated without limit.

FIN 2105. Introduction to Corporate Finance. (3 Hours)
Studies the basic theory, techniques, and application of financial analysis tools needed for business financial administration and decision making.

FIN 2990. Elective. (1-4 Hours)
Offers elective credit for courses taken at other academic institutions. May be repeated without limit.

FIN 3100. Finance for New Ventures. (3 Hours)
Focuses primarily on startup ventures and the methods most useful to early stage companies, including microfinance, crowdfunding, angel investing, and venture capital. Covers the financing mechanism of a startup, including nonprofit companies and social entrepreneurship ventures.

Prerequisite(s): ACC 2100 with a minimum grade of D-

FIN 3310. Financial Institutions and Markets. (3 Hours)
Explores the structure and functioning of the U.S. and international financial markets and institutions. Topics covered include banking theory; instruments of various financial markets; the roles of traditional and nontraditional financial intermediaries; and the impact of securitization, international financial competition, financial system stability, and financial regulation.

Prerequisite(s): FIN 2105 with a minimum grade of D-
Attribute(s): NUPath Societies/Institutions

FIN 3330. Risk Management and Insurance. (3 Hours)
Offers students an opportunity to develop an understanding and appreciation of fundamental insurance principles. Studies risk, risk management, rating, and contract elements. Course material includes the major lines of insurance covering both personal and commercial insurance.

Prerequisite(s): FIN 2105 with a minimum grade of D-

FIN 3340. Investments. (3 Hours)
Studies the nature of securities, the mechanics and costs of trading, and the ways in which the securities markets operate. Applies risk-return analysis in making decisions to buy or sell stocks, bonds, options, and other investments. Requires a semester-long project in which students follow and analyze the performance of individual and a portfolio of investments with written analysis.

Prerequisite(s): FIN 3310 with a minimum grade of D-

FIN 3990. Elective. (1-4 Hours)
Offers elective credit for courses taken at other academic institutions. May be repeated without limit.

FIN 4220. Working Capital Management. (3 Hours)
Explores short-term financial management. Reviews institutional and legal aspects as a context for making decisions involving current assets and current liabilities. This working capital management—the management of cash, inventories, accounts receivable, and short-term credit arrangements by business firms—provides the basis of long-term survival of businesses.

Prerequisite(s): FIN 2105 with a minimum grade of D-

FIN 4230. International Finance. (3 Hours)
Studies the international financial environment in which organizations operate, including trade, balance of payments, capital flows, tariff policies, international economic institutions, currency, and exchange-rate issues. Explores international aspects of investment planning and financing decisions and other factors important to managing multicity country cash flows and financing of multinational corporations.

Prerequisite(s): FIN 3310 with a minimum grade of D-

FIN 4240. Personal Financial Planning. (3 Hours)
Focuses on the logic, concepts, tools, and applications of financial planning for retirement, estate planning, and financial risk management. Examines personal and household financial needs such as retirement income, health and insurance protection, dependent protection projections, etc., and utilizes investment vehicles to develop a financial plan to meet the forecast needs. Intended for those planning careers in personal financial advising in one of the various financial services environments.

Prerequisite(s): FIN 3330 with a minimum grade of D-; FIN 3340 with a minimum grade of D-

FIN 4250. Real Estate Finance. (3 Hours)
Discusses finance concepts applied to real estate issues. Topics include mortgage instruments, mortgage markets, residential real estate closing, income property analysis, financial leverage, real estate valuation, securitization, and real estate investments.

Prerequisite(s): FIN 3310 with a minimum grade of D-

FIN 4955. Project. (1-4 Hours)
Focuses on in-depth project in which a student conducts research or produces a product related to the student’s major field. May be repeated without limit.

FIN 4990. Elective. (1-4 Hours)
Offers elective credit for courses taken at other academic institutions. May be repeated without limit.

FIN 6101. Accounting Fundamentals for Financial Institutions. (4 Hours)
Emphasizes managerial and financial accounting concepts as they apply to financial institutions. Analyzes financial statements of a variety of financial institutions with an emphasis on understanding the accounting structure of financial institutions, ratio analysis as it is used to evaluate financial performance, and accounting control systems.

FIN 6102. Asset and Liability Management. (4 Hours)
Provides a risk-management analysis of the assets and liabilities of financial institutions. Topics include analysis and management of regulatory, liquidity, capital, credit, currency, and interest-rate risks.
**FIN 6120. Building Financial Relationships. (4 Hours)**
Explores how financial institutions develop, price, and market financial products and services in a global economy. Examines the variety of financial products available, product packaging and pricing decisions, cross-selling, and relationship building in a competitive marketplace.

**FIN 6161. Investment Analysis. (4 Hours)**
Focuses on investment management as the study of risk and return of financial securities and real assets. Explores domestic and international financial markets and the securities traded therein. Offers students an opportunity to develop an understanding of security analysis, including fundamental, technical, and quantitative techniques used in the valuation of financial assets. Analyzes qualitative concepts such as market efficiency, intrinsic value, and risk. Stresses portfolio construction, management, and protection.

**FIN 6962. Elective. (1-4 Hours)**
Offers elective credit for courses taken at other academic institutions. May be repeated without limit.